

City of San Leandro

Meeting Date: July 20, 2015

Staff Report

File Number: 15-392 Agenda Section: CONSENT CALENDAR

Agenda Number: 8.J.

TO: City Council

FROM: Chris Zapata

City Manager

BY: Debbie Pollart

Public Works Director

FINANCE REVIEW: David Baum

Finance Director

TITLE: Staff Report for Resolution To Find that TriActive America Shall Be the Sole

Source Supplier for City Park Exercise Equipment

SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council approve a resolution finding that TriActive America shall be the sole source supplier for park exercise equipment proposed for future renovation and/or new City parks projects.

BACKGROUND

With funding provided by Alameda County's Measure WW, renovation of the Par Course in 2012 included a new active exercise component, referred to as 'Venice Beach'. This area includes moving exercise equipment similar to what you would find in a health club or possibly at home, and includes equipment meeting the Americans with Disability Act (ADA) requirements. Given the increasing desire by the public to go out and be active, and the City's ability to provide park venues that are open to everyone, having exercise equipment installed in existing and/or future park locations provides a benefit to the residents of San Leandro as well as park users in general.

Analysis

When the opportunity to include exercise equipment as part of the Par Course renovation project presented itself, staff did extensive research and went on a number of field visits to see several manufacturers' equipment in action and to understand from other cities how extensive maintenance was. Specific to the Par Course venue, staff was interested in equipment that could hold up to the salty marine environment, and also was resistant to vandalism since it would be located in the open (in an unlocked venue).

In close work with TriActive America, City staff was able to provide feedback that ultimately resulted in modifications to make the equipment more durable; which the manufacturer made

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at no cost to the City. With moving parts, weaknesses in the fabrication can occur if equipment is not used correctly, such as moving a piece beyond the normal range of motion or using the equipment in a manner for which it is not intended. Because of the equipment's placement in an open environment that lacked any security, it was imperative to the City that the equipment should be strong and durable.

TriActive America's headquarters are in California; its equipment is manufactured in the USA. TriActive's equipment allows for a full range of motion without hydraulic catch points; it uses no electricity; and is virtually maintenance free. TriActive chose the City as a test ground for new equipment innovations, which ultimately benefits the City and park users through access to cutting-edge outdoor and open exercise equipment.

Current Agency Policies

The City has sole source arrangements with Denalect Alarm Company for fire alarm and life safety services; with Pivot Furniture for the assembly of the City's Herman Miller modular furniture; with AllDura for 'Microgard' anti-graffiti coating; and with Johnson Controls for building management systems located in several City facilities. The City is permitted by State law to sole source a particular material, product, thing or service under California Public Contract Code section 3400, and by Section 1-6-315 of the San Leandro Municipal Code. By the proposed action, the City Council will make the findings necessary to establish a sole source supplier, which will be described in future invitations for bids or requests for proposals for play structure procurements.

Fiscal Impacts

Finding Tri-Active America as a sole source supplier for parks exercise equipment in and of itself has no fiscal impacts. Moving forward, as new playgrounds are developed or existing playgrounds renovated, having a single outdoor exercise equipment manufacturer will make maintenance more efficient, especially in terms of parts availability. TriActive has a proven track record of equipment durability and good warranty and customer service from the vendor.

ATTACHMENT(S)

None.

PREPARED BY: Debbie Pollart, Director, Public Works Department



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Resolution - Council

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Finance Director

TITLE: RESOLUTION to Approve Finding TriActive America, a Sole Source Supplier

for City Parks Exercise Equipment

WHEREAS, the Public Works Department requests that the City find that equipment designed, made and/or supplied by TriActive America is currently in use in several City parks, and that for the following reasons, should be the City's sole source supplier of park exercise equipment for renovation and/or new park construction; and

WHEREAS, it is evident to the Department of Public Works that TriActive America equipment currently in use is more durable, is more cost-effective and time-saving, especially with regards to the procurement of replacement parts, and TriActive America warranty and customer service are excellent; and

WHEREAS, TriActive America provides a variety of customized and scalable product lines, allowing for each park exercise apparatus to have unique characteristics, while maintaining the specific benefits described above; and

WHEREAS, TriActive America products are 'Made in America' and are available from local authorized dealers; and

WHEREAS, finding TriActive America a sole source provider for parks playground equipment is in the best interests of the City because it makes maintenance more efficient since TriActive America is already in use in other parks that allows for useful interchangeability of parts and uniformity of procedures for maintenance and repair activities, which thereby reduces down time; and

WHEREAS, higher availability of spare parts, and familiarity with TriActive America's warranty and customer service systems and procedures saves costs by causing greater efficiency for maintenance staff to complete repairs, thereby maximizing use; and

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WHEREAS, the City Manager recommends that the City Council find that it's in the best interests of the City to waive the competitive bidding requirements as they pertain to the procurement of park exercise equipment as provided for in Section 1-6-315 of the San Leandro Municipal Code, and on the basis of the recitals above, find that going forward TriActive America should be the sole source supplier to the City of outdoor exercise equipment for renovations and new constructions of City park play structures.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

That the above recitals are true and correct, and the City Council finds that for all of the aforementioned reasons, TriActive America shall be the sole source provider for outdoor exercise equipment in City parks.